



CONSERVAS DEL NORTE S.A DE C.V.

INVITE TO

INTERNATIONAL TENDERING

CNO2017

Conservas del Norte is a food processing company specialized in canned vegetables, salsas and Mexican specialties. We are in the northwest of Mexico, on the pacific coast of the state of Sinaloa which is world famous for good quality vegetables and grain growing region. In our company, we make sure our customer gets the best quality products with the highest food safety standards in our production process, starting with fresh products we get from our own fields.

Aware of the commitment we have with our customers and convinced that a fundamental part of our success depends on the quality of our products, we achieve our productivity goals by continually improving processes. In which, we also guarantee products made under the strictest quality standards that guarantee effectiveness throughout our entire value chain. Therefore, on this occasion, bidders are invited to submit their proposals to meet our dehydrated green peas 2017 annual demand.

Parque Industrial Ecológico, Calle de la Agricultura,
Colonia Memorias #1143 M2 C.P. 81254, Los Mochis,
Ahome, Sinaloa, México.



+52 (668) 1661282

Premium
Quality Foods!®



The aim of this call is to select the highest bidder which will be submitting its proposal to supply our annual demand, a volume of 1600 tons (+,-15%) of dehydrated peas. This proposal must consider a product with impeccable quality, grade No. 1 and 2 (according USDA grading standards); FOB Mexican Border or Mexican Port, In the most competitive transport, The integral proposal must include: Annual fixed price in US dollars, comply with the specification, credit days between invoices, English and/or Spanish language.

This tender described and scheduled in the following table will be funded by Conservas del Norte S.A. of C.V. own resources.

I. Tender number	CNO2017
II. General Project description	<p>Product: Dehydrated peas, grade No. 1 and 2</p> <p>Volume: 1600 tons (+,-15%)</p> <p>Transport: More competitive</p> <p>Incoterm© 2010: FOB Mexican border, or FOB Mexican Port</p> <p>Packaging: 1 ton bag per pallet or bulk container according to ability</p> <p>Price: Best price per ton</p> <p>Credit: the best offer</p> <p>Period: January- December 2017</p> <p>Currency: US dollar</p>
III. Date of inscriptions	December 7 to 14, 2016
IV. Commercial proposal presentation	December 23, 2016
V. Results	December 27, 2016
VI. Selected provider contact	December 29 and 30, 2016
VII. Startworkday	January, 2017



VIII. The terms of the tendering procedure are available for your knowledge and consultation from December 07, 2016 to December 30, 2016 in the official company site www.conservasdelnorte.com. Any doubt or clarification, please contact us:

Heydi López Soto

E-mail: hlopez@conservasdelnorte.com

Telephone: + 52 (668) 1661282.

From Monday to Friday from 8:00 a.m. to 5:30 p.m.

- IX. Deadline to submit project December 20, 2016.
- X. In terms of a comparative analysis of admitted projects, Conservas del Norte S.A. de C.V. will formulate an opinion that will serve as a judgment for decision making in the selection of the best bidder.
- XI. Conservas del Norte S.A. de C.V. will award the contract to the bidder who, among participants, meets specified conditions by the company. This provider must ensure satisfactory fulfillment of the contract and execution of the presented project, considering the submitted lowest price proposal (Cost-benefit).
- XII. For this project the annual plan purchase segregated month was granted.

